



## **ADMINISTRATIVE POLICY PARTNERSHIPS WITH EXTERNAL ORGANIZATIONS**

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**EFFECTIVE:** January 1999  
**REVISED:**  
**RELATED POLICIES:**

### **POLICY**

Northern Lights College will consider negotiating and entering into mutually beneficial partnership agreements with external organizations.

### **PROCEDURE**

The following guidelines will be utilized to determine if the College will enter into a partnership with an external organization(s).

### **COMPATIBLE VALUES AND GOALS**

Only those organizations that share compatible values and goals with NLC will be considered for partnership opportunities:

- Goals, expectations and terms of reference will be clearly understood by both parties.
- Mutual trust and respect will prevail, as well as shared responsibility for meeting goals and resolving disagreements.
- Shared goals will be consistent with NLC's strategic priorities.
- Partners will respect NLC's obligation to its community and the due diligence process.
- Partners will support and enhance NLC's mandate as a community college.
- Partners will respect NLC's responsibility for decisions over curriculum and educational standards.

### **VALUE-ADDED AGREEMENTS**

NLC will enter into partnership agreements where it can be demonstrated that such agreements contribute to the institution's mission and mandate, through:

- enhanced opportunities for students
- student employment opportunities
- enhancement of the College's image
- opportunity for enhanced relationships
- community relations
- international opportunities
- donations
- new or upgraded educational facilities, technology and equipment
- educational/training relationships with third parties
- diversified and long-term revenue streams
- price reductions

- staff and student exchange opportunities
- royalties
- joint use of facilities and equipment
- enhanced awareness

### **CONTRACTUAL CONSIDERATIONS**

Any contractual arrangements will clarify rights of all partners and secure NLC protection from unwanted liabilities.

### **EFFECTIVENESS AND EVALUATION**

- Parties will ensure the mutual benefits derived from the partnership are sustained and long-lasting.
- Partnerships will be open to full public scrutiny and discussion.
- Advertisement of commercial sponsorship arrangements will reflect the goals and ideals of both parties.